



## Services Provided by the VAADC

- **Project Facilitation**—Assist in creation of value-added projects from the initial idea to completion, or participate in any part of the process as requested.
- **Feasibility Studies**—Assist in preparation of feasibility studies or finding appropriate consultants, identifying key strategic issues such as project size and scope, evaluation of business structures, environmental compliance and evaluating debt and equity levels needed to increase potential for success.
- **Business structure design**—Provide information regarding various business structures.
- **Business Planning**—Assist in preparation of business plan or identifying consultants with expertise required to prepare the plan.
- **Market Assessment**—Assist with specific market research for product development, competition, location, price, packaging, distribution, customer base and production capacity needed to place a product in a national or regional market.
- **Feasibility and Business Plan Review**—Provide third party review of plan through staff and/or consultants.
- **Technical Assistance**—Identify consultants to help with product development and testing, certification and licensing inventions, meeting state and federal standards, etc.
- **Grant Access Assistance**—Provide notice of funding opportunities and grant writing assistance through member organizations, partner organizations and USDA.
- **Financial Package Development**—Assist in structuring financing package utilizing local, state and federal resources to attract both debt and equity sources of capital.
- **Education**—Provide informational assistance to agricultural producers, community leaders, lenders, and the public to help further the understanding of the benefits of value-added agriculture to help producers accomplish their business goals and objectives.
- **Networking**—Provide client contact with VAADC member or partner organizations to facilitate project development.
- **Teleconferencing**—Provide free teleconference service with certain provisions.
- **Research**—Provide research through linkages with South Dakota State University and other member and partner organizations.

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